

FARBEUND LACK

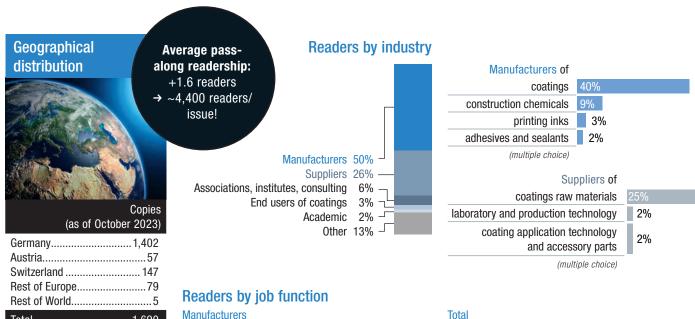
FARBEUNDLACK is the leading trade journal and provider of technical-scientific information for the German-language coatings industry. The publication's highlydeveloped reader acceptance and exquisite reputation provide an outstanding environment for your advertising. Each issue focuses on a selection of editorial topics, offering you as a supplier of raw materials, equipment, machinery, or services the opportunity to promote your products effectively to the relevant target group.



www.farbeundlack.de

Target Audience

The German-language coatings industry as well as related industries such as printing inks, adhesives and sealants, and construction chemicals. Read in all operational areas by decision-makers and leading opinions at all levels in laboratory, production, and management. Official organ of the leading industry associations in Germany and Switzerland.



31% Research and development 21% Laboratory 20% Sales/Marketing 13% Business management 4% Purchasing Application technology 2% Quality control Production Other



ADVERTISING CONTACTS

Total 1,690

Vincentz Network Patricia Lüpertz · T +49 511 9910-249 · patricia.luepertz@vincentz.net

Anette Pennartz · T +49 511 9910-240 · anette.pennartz@vincentz.net

International Sales Representatives

BeNeLux Jacqueline Poppe · Beech BP · T +31 547 271071 · jacqueline@beechbp.nl **France** Melanie Villard · MKV Conseil · T +33 9 75792743 · melanievillard@outlook.com **UK/North America** Dave Weidner · Blue World Partners · T +1 253 677 4242 · info@blueworldpartners.com



FARBEUNDLACK







Editorial Programme

Issue	Topic	Ad Closing Date	Digital Data Due
January	Functional Coatings	11/12/2023	14/12/2023
February	Automotive Coatings	11/01/2024	18/01/2024
March	Wood Coatings & Testing and Measuring	11/02/2024	16/02/2024
April	Powder Coatings	11/03/2024	15/03/2024
May	Corrosion Protection	11/04/2024	17/04/2024
June	Architectural Coatings	11/05/2024	17/05/2024
July/August	Bio-based Coatings	11/06/2024	17/06/2024
September	Pigments and Fillers	11/08/2024	19/08/2024
October	Radiation Curing	11/09/2024	17/09/2024
November	Water-based Coatings & Production Technology	11/10/2024	17/10/2024
December	Resins and Additives	11/11/2024	18/11/2024

www.farbeundlack.de

Would you like to advertise in FARBEUNDLACK?

SALES Anette Pennartz · T +49 511 9910-240 · anette.pennartz@vincentz.net

Would you like to publish a technical article in FARBEUNDLACK or do you have news on companies or people within the industry?



Display Advertisements

Full-colour rates (CMYK)

Size (A4)	€ per ad
1/1 page	6,510
Island page	5,210
1/2 page	3,910
1/3 page	2,610
1/4 page	1,960

Minimum ad size: 1/4 page

Special positions

Position	€ per ad
Inside/back cover (only 1/1 page)	7,810
Guaranteed position	+15%

Quantity discount

Quantity discount = sum of

 $3 \times 1/2 \text{ page} = 1.5 \text{ pages}$

= -5% discount

all pages within one insertion

1.5 pages

3 pages

5 pages

8 pages

10 pages

%

-5

-10

-15

-18

-20

Special positions cannot be cancelled

Discounts

Series discount	%
3 insertions	-3
5 insertions	-5
8 insertions	-8
10 insertions	-10

Discounts only apply to advertisements within 12 months starting with the publication of the first ad.

Package discounts for a significantly higher number of insertions (>50,000 €/insertion year): on request.

All rates subject to VAT where applicable.

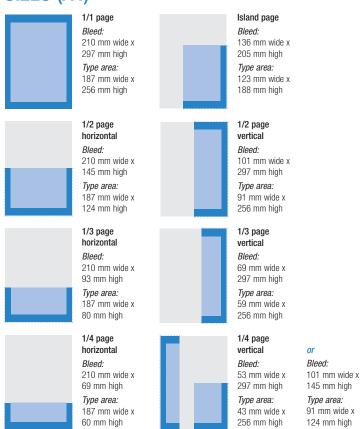
(HKS, Pantone)	
Size (A4)	€

Special colour surcharges

Size (A4)	€ per special colour
1/1 page	800
1/2 page/Island page	400

Minimum special colour surcharge: 1/2 page rate

SIZES (A4)



Bleed:

Oversize per bleed edge: 3 mm. Critical matter must be kept at least 5 mm from all trim edges.

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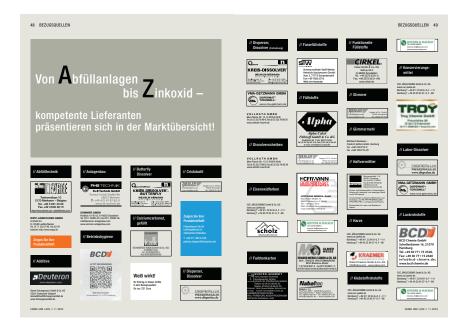
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Specifications for digital data → see page 7



Suppliers Index



Line Entry

Line (b/w) in	Characters	€ per line
bold print	max. 28	18.00
CAPITALS	max. 28	18.00
normal print	max. 35	9.00

Rate per line, product heading and issue.

Box Advertisement

Box ad in	€ per mm height	
b/w	4.50	
b/w with white background	6.75	
colour (CMYK)	9.00	

Rate per mm height, product heading and issue. Standard width 40 mm.



Postfach 10 45 43, D-40036 Düsseldorf Tel. 0211 23082-02, Fax 0211 23082-36 info@sommer-anlagenbau.com www.sommer-anlagenbau.com

Example line entry:

1 line bold print + 4 lines normal print, run time: 12 months/11 issues under 1 product heading € 594.00



Example box advertisement b/w:

30 mm high, run time: 12 months/11 issues under 1 product heading € 1,485.00



Example box advertisement b/w with white background:

15 mm high, run time: 12 months/11 issues under 1 product heading € 1,113.75



Example colour box advertisement:

40 mm high,
run time: 12 months/11 issues
under 1 product heading
€ 3.960.00

Annual orders (min. 12 months/11 issues) only. The annual invoice will be issued at the beginning of the insertion period (starting with the publication of the first ad). We only provide one voucher copy as proof of publication at the beginning of the insertion period. Entries in the Suppliers Index are not subject to discounts.

All rates subject to VAT where applicable.

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Specifications for digital data → see page 7



Loose Inserts · Advertising Specials · Bound-In Inserts

Loose Inserts

Delivery size:

Max. 200 mm wide x 277 mm high, larger sizes will be folded or trimmed against additional charges.
Please supply additional 3% for potential loss during production.



Up to 25 g/2 mm per 1,000 copies € 1.910

Please note:

For all loose inserts exceeding 25 g in weight and 2 mm in thickness higher rates are applicable.

Split advertising is not available. Loose inserts will be mentioned free of charge

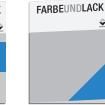
Advertising Specials



Titelgate
1/2 page,
double-sided print
€ 9,110



Belly band470 mm wide x
80 mm high
per 1,000 copies
(rate excl. production)



Title corner ad 100 mm wide x 100 mm high (triangular) € 5,200



Title gatefold 2/1 pages

Bound-In Inserts

Delivery size:

218 mm wide x 305 mm high, several pages: folded accordingly

Trim size

3 mm at bottom and outside, 5 mm at gutter and at top

Paper and binding:

Max. 170 g/m², perfect binding



2 pages = 1 sheet € 6,510



4 pages = 2 sheets € 8,140



4 pages = 2 sheets (gatefold at the side) € 8.140

Please note:

Bound-in inserts which have a gatefold outside must be 5 mm shorter, i.e. their width should only be 205 mm including 5 mm in gutter. The front cover of the bound-in insert must be clearly indicated. Please supply additional 3% for potential loss during production. Tip-on-cards may not exceed a size of 25 cm² (max. length of edge: 6 cm).

Rates for bound-in inserts >4 pages: on request.

All rates subject to VAT where applicable.

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Specifications for digital data → see page 7

Editorial programme and advertising deadlines → see page 2

Delivery address for inserts:

Gutenberg Beuys Feindruckerei GmbH Hans-Böckler-Str. 52 · 30851 Langenhagen · Germany Delivery note: For 'FARBE UND LACK, issue no. ... '



Classified Advertisements

Job Offers Print & Online

Benefit from a higher market reach by publishing your job offer simultaneously in FARBEUNDLACK and online on www.farbeundlack.de/jobs.



1/1 page A4 187 mm wide x 256 mm high

b/w: € 6,550 2c: € 7,050 3c: € 7,550 4c: € 8.050



1/3 page A4 horizontal 187 mm wide x 80 mm high b/w: € 2,630 2c: € 2,800 3c: € 2,970 4c: € 3,140

1/4 page A4 vertical

91 mm wide x 124 mm high b/w: € 1,980 2c: € 2,110 3c: € 2,240 4c: € 2,370

1/2 page A4 vertical /horizontal

91 mm wide x 187 mm wide x 256 mm high 124 mm high

b/w: € 3.940 2c: € 4.190 3c: € 4,440 4c: € 4.690

Rates without lavout services. Rates for coloured advertisements refer to CMYK colours. special colour rates on request. All sizes indicated are type area sizes. Job offers are not subject to discounts

All rates subject to VAT where applicable.



Opportunities Representations **Miscellaneous**



b/w rate per mm height

- 91 mm wide € 11.60
- 187 mm wide € 23.20

Colour surcharges on request.

Example: Opportunity 91 mm wide, s/w, 50 mm high € 580.00

Example: Representation 187 mm wide, 2c, 32 mm high € 806.40

Rates without layout services. Classified advertisements are not subject to discounts.

All rates subject to VAT where applicable.

Job Wanted



Size A 91 mm x 50 mm € 330

Size B 91 mm x 40 mm € 290

Size C 91 mm x 30 mm € 250

b/w rates incl. box no. service, typesetting and VAT

Job Offers Online

Publication of your job offer at www.farbeundlack.de/jobs (4 weeks run time). € 1,590



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Specifications for digital data → see page 7 Editorial programme and advertising deadlines → see page 2 **Delivery address for inserts:**

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Specifications for Digital Data

Data transmission: Please send your digital data for the advertisement via E-mail (max. 10 MB) directly to Vincentz Network:

Kristijan Lugaric Advertising Administration T +49 511 9910-345 kristijan.lugaric@vincentz.net

We accept non-digital artwork/hardcopy material only upon surcharge. Individual amendments requested by the client will also be charged separately.

Please send complete data collected in one folder, the name of which indicates the company or client, publication and publication date (max. 25 characters; special symbols such as - > / < ? should not be used. Example for file name: 'Advertiser_FL_Oct_24').

File format: Please send your digital data in the following format:

PDF/X4.

Make sure to choose the correct colour mode:

ISOcoated_v2_300.

You may download the correct colour mode at:

www.eci.org/en/downloads

Guarantee: As a standard procedure, Vincentz Network checks all incoming digital data in

accordance with current printing requirements and standards. However, unless a coloured proof is provided by the client, Vincentz Network cannot accept any liability for deviations in copy, images, font and colour. In case we notice such a mistake, we will inform the client immediately and, if possible, offer to

correct the digital data according to the client's requirements.



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